



For Immediate Release

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Metro Group Maritime Bolsters with Veterans

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Metro Group Maritime is bolstering its workforce in anticipation of a sustained slump in the container shipping sector.

Marcus L. Arky, a principal at Metro Group Maritime says, “We are fortifying to help our clients to be more profitable or efficient. The shipping lines are going to need to find more creative ways to make money. We specialize in maximizing cash-flow and improving receivables—both freight and equipment related charges. The lines are streamlining their staffs and focusing on their core competency: ocean shipping. Accounts receivable and collection departments are being outsourced to in-house shared service centers or independent business process outsourcers like us. Obviously, we think that we are the better option. We cost about the same or less than the shared service center and the results that we deliver are spectacular—so spectacular that our cash-flow yields to a container line are tens of millions dollars in extra cash-flow.”

Metro Group Maritime specializes in 4th Party Collections: 1st and 3rd party under one roof. “It is seamless and so much more efficient to do every facet of collection in one enterprise. Our success is predicated upon our people, process and technology and right now we are fortifying our staff composed of financial professionals, former steamship line employees and lawyers,” Arky goes on to say.

In anticipation of a greater volume of work, Metro has hired three veterans: Jane Blanken, Amy Cutrone and Ann Hall.

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Blanken has worked in the outsourcing and in the collection department of a 3rd party collection agency that specializes in transportation. She says that she is “extremely excited to be back in the transportation industry, with MGM.” She goes on to say, “Working in the AR outsourcing world has provided me with collection experience in different industries, all of which translate to the transportation industry. And being a former small business owner, I have acquired new insight into business finance.... payables as well as receivables. I am happy to be able to use my knowledge and look forward to contributing to the MGM team.”

Cutrone spent the last two years as the Assistant Collections Manager at ZIM and now is looking forward to contributing to a firm whose sole focus is collecting shipping debt. “I am looking forward to working with a team of seasoned associates from the industry. I am excited to grow with the organization and bring my experience and expertise to current and future clients of MetroGroup,” she commented.

Hall, prior to Metro Group Maritime, worked at Tropical Shipping and is eager to contribute her extensive maritime debt collecting in the Caribbean and Latin America. She says, “My living and working in shipping in South Florida has laid the foundation for my success in collecting shipping debt in the Caribbean and Latin America. South Florida’s diversity has given me insight into Caribbean and Latin American culture and that insight is big part of my AR collection success.”

Metro Group Maritime, headquartered in New York City, is a commercial receivable management, debt recovery and consulting company focused on the maritime and transportation industry.

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